

## Our Missions

To contribute to the local knowledge-based economy as an innovation and technology industry by servicing the medical and healthcare device industries in building internal competencies, setting and observing professional and industrial standards, publicizing our competitiveness locally and internationally, facilitating national and international cooperation in advancing the industries, and supporting and advising on Medical Device policies and regulations. As integral members of healthcare delivery, to ensure that safe and effective medical devices ultimately benefit the public.

## Chairman's Message



Dear Members,

First of all, may I wish you a belated Happy New Year and I wish you all a very prosperous 2018.

During the second half of 2017, our Association organised many purposeful events and I highlighted some of them as follows:

1. **Facility Visits** - We have made a few facility visits including visits to HKU Clinical Trials Centres, DHL Logistics Hub, Zhongshan BioTech Hub, and visiting our members Vincent Medical Holdings Ltd and TK Group (Holdings) Ltd. Thanks again to all the organization for receiving us.
2. **Professional Courses** - Our regular Medical Device Regulatory and Marketing Course is still going very strong and we had 27 students attending our 12th edition. We also reinitiated a specialist program - Basic Pathophysiology for Medical Device Industry Course (Module 1) and over 40 colleagues and friends joined the program. ICAC also organised a seminar on Anti-Corruption Legislation and Professional Ethics for our members.
3. **Voluntary Services** - We continued our commitment to the community and organised and participated in Health Check for Elderly at C&MA Tsui Lok Good Neighbours Centre for the Elderly, Pink Walk 2017, and Corporate Challenge of Outward Bound.
4. **Social events** - Our Networking Dinners has become a regular event and we had 3 in 2017. We were blessed that we had great speakers every time and provide valuable information to our members. It also provided a great networking platform to our new and old members. Our Gala Dinner 2017 breaks the records again with 31 tables with over 370 guests attending the event. My sincere thanks to all the guests and in particular our Guest of Honor Dr. CHUNG Wai Keung, David, JP, Under Secretary for Innovation and Technology Bureau.

We have planned many activities for the first half of 2018 for our members. We shall co-organise the Hong Kong International Medical Devices and Supplies Fair 2018 (7-9 May 2018) with HKTDC. There will be a luncheon for CES 2018 sharing on Advanced Manufacturing and a Joint-University Biomedical Engineering Student-Employer matching. Furthermore, two regulatory seminars related to CFDA Regulatory updates and the IVD Medical Devices Regulation will be organised.

We maintain close dialogue with the HKSAR Government in different folds. On one hand, the Innovation and Technology Bureau (ITB) announced the Blue Print of Smart City in December 2017 and our Association will co-organise with like-minded Associations to invite the GCIO Mr. Allen Yeung to give us a briefing and collect some of views to enhance the said Blue Print. On the other hand, the Medical Device Control Office invited our Association to a briefing on 1st Feb. 2018, related to the Medical Device - Pre-market Listing and Post-marketing surveillance. As we are the most influential medical device association in HK, we will reflect our members concerns on forthcoming medical device listing legislation. We emphasis on the need to differentiate Primary (meaning a product seeking first global registration from HK) and Secondary Listing (meaning a product has already had a registration elsewhere); service pledge on listing, renewal and change of information etc.; and we also want to maintain the leading advantage of Hong Kong where new advance medical technology can always be first used in HK for evaluation. The legislation will make a significant impact to our members, we need to voice out our concerns and involved heavily in the development of the bills and other operational details of medical devices listing. Our Association will update our members regularly about this legislation.

Last but not least, on behalf of our Board of Directors, I greet you all a Happy, Healthy and Prosperous Year of Dog.

Ir Prof Andros Chan

## Corporate Communication

A health check event at C&MA Tsui Lok Good Neighbours Centre for the Elderly was held on 15th July 2017 and we were happy to serve over 80 seniors by providing medical equipment and volunteers for the event.



We continued our support and participated The Pink Walk 2017 which was held on 22nd October 2017. This time not only we have our volunteers to help logistics, but another enthusiastic team to walk for the fund-raising.





The Outward Bound Corporate Challenge 2018 was held on 27th January 2018 and the Association continued to compete in the Cup Category. We scored 506 with overall ranking the 4th. In particular we would like to thank the following member companies for their active participation:

- AML Holdings Limited
- DHL Express (Hong Kong) Limited
- EuroMed Technologies Co., Ltd.
- Medixon Limited
- Sanwa Biotech Limited
- Vincent Medical Holdings Ltd.





## External Relations

It has been a busy second half 2017 for the External Relations Affairs Panel. First of all, we wish our members a very fruitful and prosperous 2018.

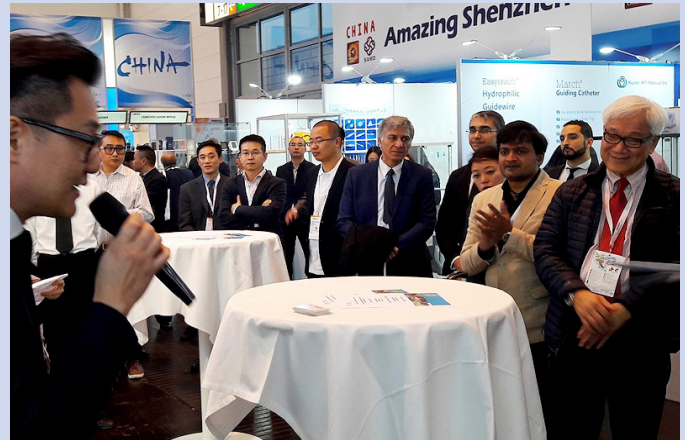
Our goal in 2017 was to establish close ties with various trade and industry associations in other sectors that have similar vision as HKMHDIA, to liaise with consulates in Hong Kong to mutually promote our businesses; and to start evaluating the impact and opportunities offered by the Greater Bay Area initiative.

In Jun 2017, we received a delegation from Zhong Shan including representatives from the Zhong Shan CFDA and leading medtech and biotech companies in the area to evaluate joint co-operation. Based on this meeting, over 10 board members and members paid a visit to Zhong Shan in October 2017 and visited various technology parks and representatives from the Zhong Shan municipal government understanding the role and potential of Zhong Shan in the main scheme of the Greater Bay Area. Subsequent to these meetings, some of the members have already started their work with the local representatives to accomplish their business needs.



We have started the initiative to explore working opportunities with the dental academia in Hong Kong. In September 2017, our board members visited the Prince Philip Dental Hospital and had a meeting with HKU Faculty of Dentistry with the academic team members led by Professor Flemmig. Congratulations to the Faculty of Dentistry of HKU as well as they are ranked world No. 1 dental school for a consecutive year. We foresee that there will be further collaboration between the dental professional and the Association.

In November, over 25 members exhibited at Medica 2017 at Dusseldorf. This year, we increased our floor space and extended our footprint from Hall 7A to Hall 6 as well. Feedback from exhibiting members had been great they are already anticipating another great year in 2018.



During the period, we had had a few gatherings and information exchange sessions with various consulates including Israel, Australia, Netherlands and Norway. Our members attended the Business Seminar - Israeli Medical Technologies on 25 Jan 2018. Our Chairman Ir Prof Andros Chan and Vice Chairman Ms. Martha Hao also attended the catch-up session organised by the Australian Consulate on 12 Jan 2018.

Looking forward into 2018, we shall be organising the Hong Kong International Medical Supplies Fair jointly with HKTDC in May. There is still limited space available and please enrol as soon as possible to catch the opportunities to demonstrate your products and services to the Hong Kong Hospital Authority as well as many external delegations that the HKTDC has invited to visit.

Chinese New Year is around the corner and may we take this opportunity to wish you all a prosperous Year of Dog.  
Kung Hey Fat Choi.



## Membership Affairs

### DHL Tour

It is our pleasure to visit DHL Express (Hong Kong) Limited ("DHL") with the warm welcome from the top management. Their experts introduced us some critical components express requirements such as Lithium Ion Batteries, DG dry ice, Bio-chemistry solution delivery and the package specification requirement, etc. The facilities tour they host showed us the importance and efficiency of DHL as a Central Asia Logistic Hub. Our members had an in-depth look of its facilities, high-speed automation system and operation. It was an impressive visit.



### Networking Dinners

One of the main purposes of HKMHDIA is to strengthen the networking between companies in medical and healthcare industry, and hence the 2nd Membership Networking Dinner in 2017 was held on 14th July, 2017. It was a wonderful and fruitful night, as our honorable speakers gave us three enlightening talks. First, we had Mr. Billy Wong from Research Department of HKTDC to introduce 'One Belt One Road' and its implications to Hong Kong. He highlighted that there are many opportunities to pursue and expand the business in one belt one road. Mr. Jiaoyi from Shenzhen Association of Medical Devices delivered a speech about 'China Device Export Trend & Device Innovation in China'. He presented a lot of statistic data for the members to analysis and to explore the business opportunity. Mr. Benjamin Chan, the Deputy Chairman, and Mr. Samson Tsoi, Executive Board Member, from HKMHDIA shared the information of 'Austrade MTPConnect'. It was a valuable event, and we hope to see you in the coming Networking Dinners.



The 3rd Membership Networking Dinner in 2017 was held on 26th Oct, 2017. We aimed to provide a platform for enhancing the networking and relationship between our members, and furthermore, to bring business cooperation opportunity to our members via the Networking Dinner. It was our honor to have Dr. YU Cheuk Man, Director of Chiu Hin Kwong Heart Centre, Hong Kong Baptist Hospital, to bring us the latest intelligence in medical and healthcare field. Dr. Yu gave us an informative speech on the topic of technology related to heart and cardiac disease. We believe that all guests can benefit a great deal from the speech, as not only can it apply on our business, but also closely related to our health. We hope that all guest enjoyed a wonderful night.



## Gala Dinner 2017

First of all, thank you for your participation and support. We were glad to gather friends, members and guests in our annual event '2017 HKMHDIA Gala Dinner', which was held on 4th Dec, 2017 at ClubONE, Hong Kong Science Park. We are honored by the presence of Prof. Andros Chain, the Chairman of HKMHDIA and our guest of honor, Dr. CHUNG Wai Keung, David, JP, Under Secretary for Innovation and Technology Bureau to give a riveting and inspiring speech. To encourage the research in medical and healthcare field, the Student Project Prize was presented to those students who had great contribution in related field. We enjoyed a bountiful dinner and the marvelous performance at the same time. Of course, there was an indispensable 'Grand Lucky Draw' to bring a satisfactory close of our Gala Dinner. Thank you for every sponsored company and guest. Hope all of you enjoyed the evening and see you in future association events.





## Product & Technology Development

The Product & Technology Panel has organized a one-day China factory visit delegation on October 18, 2017 to visit two factories in Shenzhen, China. There were about 30 participants have joined our delegation, the first visited factory was Vincent Medical Holdings Ltd (永勝醫療控股有限公司) to understand different manufacturing processes of medical devices such as respiratory components and products; then the delegates have visited TK Group Holdings Ltd (東江集團控股有限公司) and enjoyed a “Hong Kong style” lunch arranged by TK Group before the tour, then the tour began to visit the mold and plastic component production line for medical and healthcare devices including wearable technologies and consumer healthcare products. The delegation has resulted a fruitful value inspired with update product and technology knowledge and management skills from the visits. The panel appreciated the both companies whom provided their kind arrangements to our delegation.





## Quality and Regulatory

### A) ICAC Seminar on Anti-Corruption Legislation and Professional Ethics cum visit to ICAC Exhibition Hall



The ICAC seminar was conducted on 30 November 2017 at ICAC Building. The event was jointly organized with HKAPI and more than 10 participants from HKMHDIA attended the seminar.

The objectives are as follows:

1. To enhance participants' understanding on the importance of professional ethics;
2. To enhance participants' knowledge on the relevant sections of Prevention of Bribery Ordinance;
3. To raise participants' awareness to the corruption risks and related malpractices in the industries concerned; and
4. To encourage participants to put professional ethics in practice.

### B) Code of Marketing Practices

The late version of the Code of Marketing Practices was updated and effective 1st January 2018. Members will be informed of the updated version through email and in forthcoming new HKMHDIA website.

**C) Free Sales Certificates FSC**

The HKMHDIA shall offer the service of providing the industry with Free Sales Certificates as effective 1st January 2018. The details of the FSC will be communicated to Members through email and incorporated in the forthcoming new HKMHDIA website.

**D) Medical Devices Registration**

HKMHDIA is still in close touch with MDCO and Regulatory Personnel to discuss the different aspects of the Medical Device Regulations. There is no date of implementation of the Mandatory Medical Registration yet.

**E) APACMed**

HKMHDIA is registered as Industry Associate Member of the APACMed effective 1st January 2018.

We will be sharing any APACMed news and events when available with our Members.

## **Training and Education**

**Medical Device Regulatory and Marketing Course (12th Class)**

The 12th class of the MDRM Course was successfully launched from 1st September to 3rd November 2017. It aimed to impart a wide scope of knowledge and trade information relevant to the Medical and Healthcare Device Industries to the trade people engaged in regulatory, marketing or related fields. It's jointly organised with the Integrated Vocational Development Centre (IVDC) of the Vocational Training Council (VTC) and covered a total of 30 hours of training duration. It was attended by a total of 27 trainees. After assessment, a total of one Distinction, 15 Credit, 9 Pass and 2 Attendance Certificates were awarded to trainees. Trainees were basically satisfied with the training they picked up from the course and would recommend it to other trade people in the next round of course.





### Basic Pathophysiology for Medical Device Industry Course (Module I)

The 10-hours course covering 4 Thursday evenings was launched from 21 September to 19 October 2017. It was delivered by professional lecturers from the Hong Kong Institute of Vocational Education (IVE) of VTC and covered the topics of (a) Respiratory System, (b) Endocrine System, (c) Urinary System, and (d) Cardiovascular System.

The course was attended by a total of 44 trainees. Through the course, they were equipped with the basic Pathophysiology knowledge relating to medical devices and the integral relationship of various physiological disorders and bodily mechanisms. Trainees were generally satisfied with the training delivered from the lecturers.

## Upcoming Events

|               |   |
|---------------|---|
| 13 Feb 2018   | CUHK BME Career Talk  |
| 2 Mar 2018    | Luncheon for CES 2018 Sharing   |
| 14 Mar 2018   | Joint-University Biomedical Engineering Student – Employer Matching Event |
| Mar 2018      | Visit to the Sports Medicine Department of CUHK                           |
| 23 Mar 2018   | Regulatory Seminars I   |
| Apr 2018      | Members Networking Dinner   |
| 19 April 2018 | Regulatory Seminars II  |
| 7-9 May 2018  | Hong Kong International Medical Devices and Supplies Fair 2018            |
| 8-10 Jun 2018 | Health Expo 2018  |

## Advertising Opportunities, Comments and Suggestions

Advertising on our newsletter and website is now available. Please contact our secretary for more information on rates and our terms and conditions.

LG1, HKPC Building, 78 Tat Chee Avenue, Kowloon Tong, Hong Kong  
Tel: (852) 2191 0923  
Email: [info@medicaldevice.org.hk](mailto:info@medicaldevice.org.hk)