Hong Kong Medical and Healthcare Device Industries Association

## **NEWSLETTER**

**August 2018** 



#### **Our Missions**

To contribute to the local knowledge-based economy as an innovation and technology industry by servicing the medical and healthcare device industries in building internal competencies, setting and observing professional and industrial standards, publicizing our competitiveness locally and internationally, facilitating national and international cooperation in advancing the industries, and supporting and advising on Medical Device policies and regulations. As integral members of healthcare delivery, to ensure that safe and effective medical devices ultimately benefit the public.

# **Chairman's Message**

**Dear Members,** 

During the first half of 2018, our Association organised many purposeful events and I highlighted some of them as follows:

- 1. Technical Seminars We have arranged a few technical seminars with different stakeholders like the Medical Device Post-Market Surveillance Seminar with HKSTP in April; Seminar on The Smart City Blueprint in Hong Kong with HKAPI, HKBios, HKETA and HKIOT Alliance (IoTA) in March; CFDA Regulatory updates and CFDA IVD Medical Devices Regulation with our members of HKMHDIA in March and June.
- 2. Career Support for local BME students We organised the Joint-University Biomedical Engineering Student Employer Match Event in mid Mar; also Co-organised BME Career Forum for CUHK in mid Feb.
- 3. Voluntary Services We continued our commitment to the community to organise and participate in Health Check for Elderly at Helping Hand Siu Sai Wan Jockey Club Housing for the Elderly in July.
- 4. Social Events Our Networking Dinner and Luncheon has become a regular event and we had two in the first half of 2018. We were blessed that we had great speakers every time and provided valuable information to our members. It was a great networking platform to our new and old members.
- 5. Trade Show We co-organised the Hong Kong International Medical Devices and Supplies Fair 2018 (7-9 May 2018) with HKTDC. Number of exhibitors and international buyers increased by 4% and 7% respectively, and the floor area increased by 8%.

The Medical Device Control Office invited our Association to a briefing and followed up meetings, related to the Medical Device - Pre-market Listing and Post-marketing surveillance. As we are the most influential medical device association in HK, we reflected our members concerns on forthcoming medical device listing legislation. We emphasis on the need to differentiate Primary and Secondary Listing; service pledge on listing, renewal and change of information etc.; and we also want to maintain the leading advantage of Hong Kong where new advance medical technology can always be first used in HK for evaluation. We also sent a statement to the LegCo's Health Service Panel Chairman, Prof Hon Joseph Li Kwok Lun to reinforce our standing and recommendations on 16th July 2018. The legislation will make a significant impact to our members, we need to voice out our concerns and involved heavily in the development of the bills and other operational details of medical devices listing. Our Association will update our members regularly about this legislation.

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In the second half of 2018, HKMHDIA will organise series of events for our members. Our regular Medical Device Regulatory and Marketing Course 13th edition will be co-organised with VTC's IVDC 31st Aug - 2nd Nov 2018, it's our prestigious flagship program, pencil your calendar for this unique course in HK. For social events, we will have two networking dinners in August and October. In August, we invited the Chairman of IoTA, Dr Ernest Lo as our guest speaker to share with us how to apply IoT technology in Biomedical and Healthcare industry. Moreover, we will also organise a hiking in November. Our association also will organise voluntary services for Pink Walk in October and Corporate Challenge of Outward Bound in December.

The term for our Board of Directors is every two years. The Secretariat will notify all our members about the details of the coming election on or before second week of September. I wish all our members who has leadership, vision, passion and commitment to improve the status and professional standing of our association in the region, please volunteer yourself to join the board as board members or office bearers for the coming term. In due course, Extraordinary General Meeting and Annual General Meeting will be held in October and November respectively. The Inauguration Ceremony and Annual Dinner will be on 3rd December.

The last but not the least, I have served the board of the HKMHDIA as Chairman for more than two terms and will be retired from the board after the coming AGM. I wish your usual support to me for the coming new board of directors and achieve another new height for the association in the region.

Ir Prof Andros Chan

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# **Corporate Communication**

Our annual health check event at Helping Hand Siu Sai Wan Jockey Club Housing for the Elderly (伸手助人協會小西灣賽馬會老人之家) was held on 14th July 2018 and we were happy to serve nearly 30 seniors by providing medical equipment and volunteers for the event. Similar to previous health check events, this year we have provided the following tests on:

- Bone density screening; Body-fat composition analysis; Blood pressure; Pulmonary functions

We would like to express our heartfelt thanks to the following member companies supplying corresponding medical devices and volunteers that made the event a successful one:

- ACE Plastics Co. Ltd
- EuroMed Technologies Co., Ltd.
- Allan International Holdings Limited
- Grandway Healthcare Ltd
- Comfit HealthCare Devices Limited
- Kingsford Far East Ltd
- DHL Express (Hong Kong) Limited









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# **External Relation**

The External Relations panel has been rather occupied organising various events during the past 6 months. Below are some of the highlights of the activities:

1. Seminar on The Smart City Blueprint for Hong Kong on 21st March 2018

We were honoured to have Mr. Allen Yang, the immediate past Government Chief Information Office to speak to our audience on the the Smart City Blueprint for Hong Kong. This event was particularly meaningful as it was the first joint industries co-organised event to promote the use of cross sector technologies in healthcare technology and to supporting healthcare solutions. The participating organisation are:

- Hong Kong Association of the Pharmaceutical Industry
- Hong Kong Biotechnology Association
- Hong Kong Electronics & Technologies Association
- Hong Kong Electrical Appliance Industries Association
- Hong Kong Internet of Things Alliance
- Hong Kong Medical & Healthcare Device Industries Association

There were over 100 members from the above organisations participated the morning seminar. We would also like to thanks Messrs Baker and McKenzie for their donation of the venue as well as the wonderful breakfast.

2. Hong Kong International Medical Devices and Supplies Fair 2018 from 7th to 9th May 2018

The Hong Kong International Medical Devices and Supplies Fair is the largest in town aiming for the professionals to demonstrate their latest medical and healthcare technologies to institutional users, and HKMHDIA is honoured to be the co-organiser of this event together with HKTDC. All the key performance indicators exceeded previous years once again: the total no. of exhibitors was 280, total no. of HKMHDIA members participating Medical Fair was 49, total gross area of the fair was 4,679sq.m., total Net Area (sqm) of HKMHDIA members was 330sq.m. and the no. of buyers was 11,520. Our focus for the next year is to draw more exhibitors from the Greater Bay Area as well as other ASEAN countries.





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#### 3. Zhongshan Delegation visit to HKMHDIA on 30th May 2018

The Greater Bay Area (GBA) initiative has attracted a lot of cooperation discussions between Hong Kong and the other cities in the GBA. Zhongshan is one of the most enthusiastic cities seeking strong collaboration opportunities with Hong Kong. Our Association and various medtech related organisations as well as the Zhongshan municipal government have already had numerous experience exchange events. This visit was to strengthen the areas of possible co-operation including identifying the respective strength, areas of medtech, healthtech and biotech opportunities, science park funding provisions, company incorporation, special incentives as well as the possibility of having approval regime on device registration in China via the Zhongshan CFDA as a testing site.





#### 4. Health Expo 2018 from 8th to 10th June 2018

Our association was supported with a booth at the Health Expo 2018 and we had taken the opportunity to introduce our association and services to the public.





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# **Membership Affairs**

Luncheon of CES Sharing on 2nd, March, 2018 at Inno-centre

It is our pleasure to invite Dr. HL Yiu, who is the Head of Advanced Manufacturing, HK Science and Technology Parks Corporation and Mr. Basil Wai - CEO of the Hong Kong Electronic Industries Association to be the speakers. They delivered some valuable information, new products, new technology and advance manufacturing equipment to the members from the mission trip to Consumer Electronic Show (CES) – Las Vegas,NV. and in Bay Area. There are many smart wearable, healthcare related products and medical grade technologies become available to all customers promoted in the CES.

Mr. Basil Wai introduced the wearable products and related products included the wearable blood pressure monitor, health, fitness and wellness healthcare products, robotics and smart home products, etc. He also high-lighted one innovative product which is a gluten and peanut sensor for allergy detection, produced by one Hong Kong medical device manufacturer. Dr. HL. Yiu introduced the objective of study mission, to keeps Hong Kong industry players abreast of the latest technological development in Silicon Valley, such as technology accelerators, start-ups as well as advanced manufacturing suppliers and technology companies; to explore tech collaboration and business opportunities in California and USA and introduced few world-class companies' strength and services. He also high-lighted a World's Third Largest Electronic Manufacturing Services Provider JABIL and explained Blue Sky Center and North America Center of Excellence of JABIL's advance facilities and services in medical device manufacturing industry.

It was an impressive introduction about the trend of technology and product roadmap in the healthcare and medical manufacturing industry.





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Networking dinner to introduce "The Development of Guangdong-Hong Kong-Macau Greater Bay Area"

One of the main purposes of the Membership Affairs Panel - HKMHDIA is to strengthen the networking between companies in medical and healthcare industry, and hence the 2nd Membership Networking event in 2018 was held on 23rd, April, 2018. It was a wonderful and fruitful night, as our honorable speaker Mr. Billy Wong from Research Department of HKTDC introduced about the topic "The Development of Guangdong - Hong Kong - Maccau Greater Bay Area" and its implications to Hong Kong. The Greater Bay Area is made up of nine cities in Guangdong province plus the special administrative regions of Hong Kong and Macao, will become the largest of the world's top four bay area commercial regions as well as a top industrial, high tech, financial and transportation zone. The 120 billion yuan (\$18.4 billion) Hong Kong-Zhuhai-Macao Bridge will become a key link along an expressway between Hong Kong and western Guangdong. He highlighted that there are many opportunities to pursue and expand the business in the Greater Bay Area.

It was a valuable event, and we hope to see you in the coming Networking Dinner









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# **Product & Technology Development**

The Product & Technology Panel organized a visit to The Hong Kong Jockey Club Sports Medicine & Health Sciences Centre and Department of Orthopaedics & Traumatology, The Chinese University of Hong Kong on 20 July, 2018.

Apart from visiting laboratories of the Centre, participants also knew information about SMART Research, Musculoskeletal Aging Research, Innovative Orthopaedic Biomaterial and Drug Translational Research through the presentations by the expertise of the Centre.

The participants have resulted a fruitful value inspired with the updated technologies and research of orthopaedics & traumatology and sport medicine.

The panel appreciated The Hong Kong Jockey Club Sports Medicine & Health Sciences Centre and Department of Ortho paedics & Traumatology, CUHK provided their kind arrangements to make a successful visit.







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# **Quality and Regulatory**

On 23rd March, HKMHDIA invited Ms. Grace Lee (RA Manager) of ShenZhen Advanced Medical services Co Ltd to conduct talk on the "Latest MD China Regulatory Policy" at HKSTP. The response was overwhelming with 44 participants attending the seminar. Another talk was organized on 15th June on the subject "IVD China Regulatory Seminar" in which we invited Mr. Qishi Feng (IVD Department manager) of Medical Strong Group as speaker and 23 participants attended the seminar. These seminars enable our industry players to have better understanding of the rapid changes in MD regulatory policies in China in recent times.





On 19th April, HKMHDIA organized the "HK MD Post-Market Surveillance Seminar" at HKSTP with speakers from MDCO (Dr. Ying), JnJ (Ms. Susie Chan) and DCH Auriga (Mr. John Chan). More than 30 participants attended the seminar with very constructive interaction and good understanding about MD post-market surveillance from Government, Manufacturer and Distributor's perspectives.





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# **Training and Education**

(A) Mentorship Program for BME students from HKU.

The Mentorship Program for BME students of HKU was kicked off on 2 February 2018 at HKU with a forum attended by 14 BME students and 6 Board members of HKMHDIA including Deputy Chairman Benjamin Chan and Fred Tung, Vice Chairman Maria Chiang and Teresa Li, Executive Board members William Yim and Eddie So. At the end of the forum, students were able to match up with those mentors they intended to be guided.





(B) Career Forum for BME students at CUHK.

The HKMHDIA supported the Career Forum organised by CUHK for her BME students on 13 February 2018. Our Vice Chairman Martha Hao and Honorary Advisor Stephen Siu delivered talks at the forum to encourage undergraduates to grasp the career development opportunities from the fast growing and challenging Medical Device and Healthcare Industries. The forum attracted more than 30 students and teaching staff from CUHK.





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(C) Joint-University Biomedical Engineering Students - Employer Matching Event.

To assist current year BME graduates of local universities to start their career development path in the Medical Device and Healthcare Industries, and at the same time, to help our member companies to recruit current year BME graduates, the Training and Education Panel organised for the fourth time the "Joint-University BME Students - Employer Matching Event" on 14 March 2018. A total of 30 BME graduates from HKU, CUHK, HKUST, HKPU and CityUHK joined the event. The event also attracted 7 member companies (see the list below) with a total of 12 relevant posts for the graduates.

member companies list

- Alpha MedTech Limited
- Eagle IP Limited
- Healthcare Technology Int. Ltd
- Nano and Advanced Materials Institute Limited
- NISI (HK) Limited
- Sanwa BioTech Limited
- Wise Ally Holdings Limited

Ir Prof Andros Chan, Chairman of HKMHDIA officiated the opening of the event and also delivered a short talk on the career building in the MD industry for the graduates. Apart from being interviewed by the respective firms, graduates were also able to seek advice from the Chairlady and various members of the T&E Panel. Valuable experience from panel members was also shared during the event.





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# **New Members**



Company Name: ACE Plastics Co. Ltd Name of the Representative: Albert Lau

Website: www.rpc-ace.com

**Introduction of the Company:** 

Ace Mold Company Limited was formed in Hong Kong in 1988. After 30 years of hard work, Ace Mold has grown to be one of the highest reputable mold makers in the world servicing many of the Fortune 500 companies. Today, the Ace group of companies are providing world-class injection molding, OEM and ODM solution to customers around the world. Ace has been medical device outsource provider of choice for most respected medical OEMs worldwide. The continuous push to create medical devices that are disposable, less costly, and more reliable. Ace brings medical device production technical expertise and practical execution across the full spectrum of these variables.

**Company Name: ACT Genomics** 

Name of the Representative: Gordon Chung Website: http://www.actgenomics.com



Introduction of the Company:

ACT Genomics is an innovation–driven cancer solution provider in Asia with offices and laboratories in Taipei, Singapore, Hong Kong & Tokyo. Through Next-Generation Sequencing (NGS) technology, we provide optimal cancer treatment planning, cancer relapse and drug resistance monitoring, cancer risk assessment and immunotherapy evaluation to medical professionals. Our expertise expands to biomarker identification and the discovery of underlying mechanisms in cancers for academia around the world. Pharmaceutical communities also benefit from our services in identifying biomarkers for drug development, stratifying patients for clinical studies and assessing drug responses.

Company Name: Comfit HealthCare Devices Limited

Name of the Representative: Sunny Lo Website: www.comfithealth.com



Introduction of the Company:

Comfit develops vital signs and activity monitoring devices for the elderly, discharged patients and health conscious people. By integrating IOT (Internet of Thing) technologies, we provide vital signs and activity tracking, cloud storage, retrieval and mobile APP notification in our solution. "Potential Fall Warming, Fall Detection and Vital Sign Monitoring Underwear" will measure vital signs (e.g. ECG, heart rate, blood pressure changes and SpO2) and body posture. The measured data is not only summarized to the user but their family doctors for reference. With appropriate algorithm, the possibility of potential fall detection can be calculated. Further down the road, machine learning will be used to analyze the data collected to help on early detection of cardiovascular disease.

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Company Name: Guardman Products Limited Name of the Representative: Adam Chow Website: www.guardmanproducts.com



#### **Introduction of the Company:**

Guardman is the trademark of Guardman Products Ltd which is also a subsidiary of Venture Global Limited. Venture is a product developer and manufacturer of DIY Home and Personal safety and security products. Due to ageing population, there is a great opportunity of elderly care products and deep concern about the quality life of the seniors.

The vision of Guardman is to inspire and to enrich a better tomorrow and care for a better society. Brand 'Guardman – Care you always!' targets to provides innovative, user friendly and stylish elderly-care products which can offer a range of solutions to help elderly living independently or to help the care-givers. Guardman is based in Hong Kong and targets global market.

Company Name: Lifespans, Ltd.

Name of the Representative: Sloan Kulper

Website: www.lifespans.net



**Introduction of the Company:** 

We invent, manufacture, and sell implants for repairing bone fractures in the elderly, the fastest growing patient group worldwide. Based on revolutionary biotech developed by our team at The University of Hong Kong, our implants offer unparalleled safety and effectiveness for the delicate bones of elderly patients. Since spinning off from HKU in 2017, Lifespans has been the recipient of multiple startup grants and awards, including two consecutive years of funding from the Technology Startup Support Scheme for Universities, and a Silver Medal at Inventions Geneva 2018 for the Lifespans Soft Hip implant for the elderly. Lifespans is poised for market entry of its first line of implants in the US and EU during 2019, focused on trauma and spine applications.



Name of the Representative: Hendry Hung

Website: www.meika-printing.com



#### **Introduction of the Company:**

Mei Ka Printing & Publishing Enterprise Limited was established in 1982, Our factory is located at Guangzhou , we have been working more than 30+ years' in this business field with export experience, Quality is our strength advantage !We provide series of paper product: Book/Catalogue/Brochure, Calendar series (Hanging / Desk etc.), Diary, All kinds of packaging boxes, Paper Bag, Recycle Bag (different cloth material), Office printing, Lucky Envelope, Exhibition / Seminar Project Print items with Backdrop, Trophy: Glassware Plate, Crystal, Metal Certification, Gift items.

We also provide in-house professional artwork service, which means we could provide one stop professional service, start from scratch to delivery, it brings big convenience to our customers. Our clients are spread of different business categories, for more information, please visit our website.

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Company Name: MI Insurance Brokers Lmited

Name of the Representative: Kelvin Wong

Website: www.mibins.com

**Introduction of the Company:** 

MI Insurance Brokers Limited (MI) with a history of over 100 years has a well-deserved reputation that goes beyond your expectation.

We are a member of the Hong Kong Confederation of Insurance Brokers and the Hong Kong Chamber of Insurance Intermediaries. Our staff have at least 10 years working experience in the market.

We place our business in global insurance market and have close partnership with major insurance companies in Hong Kong, China and Macau. We, as a specialized insurance brokers, have well knowledge and experience in specialty insurance products as well as general insurance products such as Cyber Risks, Professional Indemnity, Products Liability, Medical, Political Risks, Event, High Net Worth product and Bloodstock Insurance.



Company Name: Phoelia (Far East) Co Ltd Name of the Representative: Sandi Poon

Website: www.phoelia.com

Introduction of the Company:

Phoelia (Far East) Company Limited is a member of the Phoelia Group, founded in 1988 which operates diversified services including the distribution of equipment for physiotherapy, athlete and beauty, skin care products, health foods, professional tailor-made insole, air filtration and water purification systems.

We also operate slimming & beauty institute, beauty salons and the biomecaswing centre at HK Golf Club.

In addition, the group supplies natural food additives and the active cosmetic ingredients to manufacturers with the most advance technology know-how for improving their competitiveness. Our services cover Hong Kong, Macau, Mainland China and Asia Pacific region.





Introduction of the Company:

Precision Robotics Ltd. is a multinational surgical robot company headquartered in London with a subsidiary at the Hong Kong Science Park. The company develops and manufactures small, compact, bi-manual controlled surgical robot that allows single incision and natural orifice surgery, offering flexible and fully articulated instruments and unparalleled imaging capabilities. The light-weight and easy to use robotic system is modular which involves precision mechatronic control to permit natural manipulation of the instrument without being restricted by the confines of the lumen, in-situ, in-vivo integration of intraluminal multi-scale imaging; and effective intra-operative guidance and visualization. The product is being developed focusing on technological innovation but with strong emphasis on clinical translation and direct patient benefit with global impact.

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Company Name: Standard Chartered Bank (Hong Kong) Limited

Name of the Representative: Ray Mok

Website: https://www.sc.com/hk/zh/commercial/



**Introduction of the Company:** 

We are a leading international banking group, with more than a 150-year history in some of the world's most dynamic markets. Our purpose is to drive commerce and prosperity through our unique diversity, and our heritage and values are expressed in our brand promise, Here for good.

We are present in more than 60 markets, with over 1,000 branches and around 3,000 ATMs. Standard Chartered PLC is listed on the London and Hong Kong Stock Exchanges as well as the Bombay and National Stock Exchanges in India. The history of Standard Chartered in Hong Kong dates back to 1859. It is currently one of the Hong Kong SAR's three note-issuing banks. Standard Chartered incorporated its Hong Kong business on 1 July 2004, and now operates as a licensed bank in Hong Kong under the name of Standard Chartered Bank (Hong Kong) Limited, a wholly owned subsidiary of Standard Chartered PLC.

Company Name: TFE Hong Kong Limited

Name of the Representative: Arthur F. Wong

Website: http://www.tfehk.com



Introduction of the Company:

Founded in 1976, TFE Hong Kong Limited is a manufacturer of innovative and reliable products in consumer electronics, premiums for promotion, toys and security products. All products are developed and manufactured not only as open items, but also for joint venture manufacturing or OEM/ODM projects. All TFE's products are carefully designed and packaged to maximize sales for you and your customers.

We have our own team of highly professional mechanical and electronic engineers at our Hong Kong office and our China factory. Combined with the expertise of our product designers, you can be assured of a highly marketable product with international appeal. Please feel free to contact our sales team who will be more than glad to assist you with your enquiry and update you on any new additions to our product range.

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# **Future Events**

31 Aug – 2 Nov 2018	Medical Device Regulatory and Marketing Course (13th Class)
4 Sep 2018	Visit to NAMI
7 Sep 2018	Visit to Clinical Trial Centre, CUHK
21 Oct 2018	Pink Walk
Oct or Nov 2018	Hiking Activity
5 Nov 2018	AGM
12-15 Nov 2018	MEDICA 2018
3 Dec 2018	2019 - 2020 Executive Board Inauguration Ceremony cum Gala Dinner
8 Dec 2018	Outward Bound

# Advertising Opportunities, Comments and Suggestions

Advertising on our newsletter and website is now available. Please contact our secretary for more information on rates and our terms and conditions.

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